Presented by

SIMPLY CX alpha

# INTRODUCTION TO US SWEEPSTAKES LANDSCAPE

Rapid Evolution Into \$3 Billion Revenue Industry & Next Steps for International Operators

# WHAT ARE SWEEPSTAKES?

Sweepstakes are promotional games of chance (typically prize drawings) in which participants:

Have the opportunity to win prizes of real monetary value; and are not required to pay for entry.

# ARE SWEEPSTAKES A FORM OF GAMBLING?

No. Under U.S. common law, an activity is considered gambling if it includes all three of the following elements:



#### **Prize**

A reward of real value.



#### Chance

Winners are determined by luck rather than skill.



#### Consideration

Participants must pay or provide something of value to enter.

Since sweepstakes do not require consideration, they are not classified as gambling under U.S. law.

# THE LEGAL FOUNDATION OF SWEEPSTAKES CASINOS



## Why It's Legal:

Sweepstakes casinos operate under U.S. Individual State sweepstakes laws (not Federal Law), which allow promotional contests as long as they offer a free method of entry. This exemption allows operators to offer casino-style gaming without requiring a gambling license.



#### **Key Legal Precedents:**

Successful social casinos operating under this model in the U.S. confirm its legitimacy.



#### **Regulatory Exemption:**

Unlike real-money gambling, sweepstakes casinos do not fall under gambling laws and thus avoid state gaming regulations and taxes.

# THE TWO-COIN MODEL: HOW IT WORKS

Delivery Channels: online/mobile/Interactive



## Gold Coins (GC) Play for Fun

- Players purchase Gold Coins for entertainment purposes.
- Gold Coins cannot be cashed out; they are purely for play.
- Additional Gold Coins are earned via promotions, bonuses, and engagement incentives.



## Sweepstakes Coins (SC) - Redeemable for Cash

- Players receive Sweepstakes
   Coins as a bonus when
   purchasing Gold Coins or through
   free-entry methods (e.g., mail-in
   offers, social media giveaways).
- SC can be played in casino games and sports betting.
- Winnings from SC can be redeemed for real cash after a playthrough requirement.

# WHAT GAMES CAN BE OFFERED?

Sweepstakes casinos can legally offer a full range of traditional real-money casino games, including:



#### **Slots**

Classic, video, and progressive jackpot slots.



#### **Table Games**

Blackjack, roulette, baccarat, craps.



#### Poker

Cash games, sit & go's, tournaments.



## **Live Dealer Games:**

Interactive live-streamed gaming.



## **Sports Betting:**

Legally structured under sweepstakes mechanics, offering parlays, moneylines, and spreads using Sweepstakes Coins.

## NO LICENSING, NO GAMBLING TAXES

## No Gaming Licenses Required:

Unlike traditional online casinos, sweepstakes casinos do not require a gaming license.

### No Gambling-Specific Taxes:

Operators avoid gaming taxes and much of the regulatory overhead associated with realmoney gambling.

#### **Minimal Payment Processing Issues:**

Players purchase virtual currency (Gold Coins) in packages because they are not directly buying cash; instead, they are acquiring free-to-play tokens. These packages also include promotional Sweep Coins, which can be redeemed for cash. This structured setup ensures compliance with legal requirements while maintaining the entertainment-focused nature of the platform.

Separately, there are numerous payment options available for the platform, and we can facilitate introductions on behalf of our clients. This includes fiat as well as cryptocurrency. Note: US AML standards are more stringent, but we can provide the necessary policies.

# MARKET POTENTIAL & COMPETITIVE ADVANTAGE

## 45 States, Including Key Markets:

Operate in California, Texas, Florida, and other major markets where traditional online gambling is prohibited.

## **Seamless Entry for Offshore Operators:**

The model allows experienced gambling operators to enter the U.S. market legally and without licensing barriers.

## High Player Demand:

Social casino gaming is a \$7+ billion market annually in the U.S., with increasing adoption of sweepstakes models.

## Advertising is available:

Google/Meta and all traditional methods including access to Google Play and Apple Stores

# UNPRECEDENTED GROWTH

**Explosive** Growth:

85% CAGR (2019-2023);

61% year-over-year in 2023

Bright Forecast:

44% CAGR through 2025

2025, reaching \$11.4B in player purchases and \$4.0B in net revenue

Revenue Surge:

\$5.6B in purchases,

\$2.0B in net revenue in 2023

Industry Leader:

VGW's 3-year CAGR

of 156% demonstrates huge profit potential

## NEXT STEPS & EXECUTION STRATEGY



## Structuring Your Sweepstakes Model:

Ensuring full legal compliance with free entry options.



## Game Integration & Platform Development:

Offering a robust gaming experience that mirrors traditional gambling.



## Marketing & User Acquisition:

Leveraging social media, influencers, and targeted advertising to drive player growth.



## Scaling Operations:

Expanding to maximize revenue potential while maintaining regulatory compliance.

#### Sweepstakesfirst Brands

- Stake.us
- Chumbacasino.com (Malta-Based)
- Fliff Sportsbook App (getfliff.com) (Texas-Based)
- goldenheartsgames.com (Massachusetts-Based)
- Rebet Sportsbook (New Hampshire-Based)

## WHAT WE OFFER

Sweepstakes casinos present a lightlyregulated and geographically diverse
opportunity for offshore gambling
operators to access the massive U.S.
market. By leveraging the two-coin model,
operators can offer a full suite of casino
and sports betting options without falling
under traditional gambling regulations.

Simply Alpha Capital, LLC offers everything an offshore operator needs to get legal and operational

Legal Opinion (required by a US law firm)

All documents (Sweeps rules, T&Cs, US AML Policies, etc..)

Legal Structuring Advice (how offshore operators can best organize their legal structure)

Limited Tax Advice (both Federal, State Income and Sales Tax)

Introduction to banking (offshore and domestic), US payment providers, and Geolocation providers (required since its not legal in all US States)

